

Insights from the Illuccix launch

Telix Pharmaceuticals (ASX:TLX)
Bioshares Biotech Summit, 24 July 2023
Dr Christian Behrenbruch, Managing
Director and Group CEO



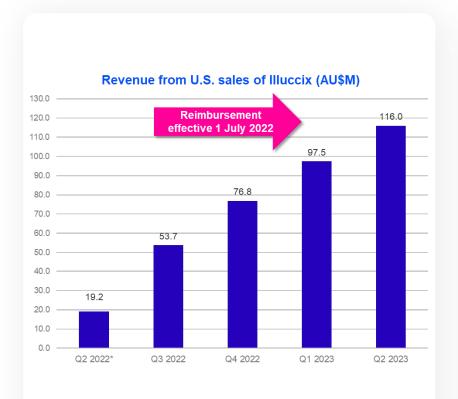
Illuccix[®] Generator The story so far... Kit **Cardinal**Health **Partnership** agreement with illuccix **CAH** for prostate cancer imaging NDA accepted by FDA 68Ga-PSMA-11 **DMF** submitted **Approved in US label** to FDA in **Australia** expansion **Acquired** collaboration and US **ANMI SA** with ANMI SA **Approved** in Canada 2018 2023 2020 2021 2022



EU withdrawn

How did we get from launch to here?

Key elements of our pre-launch and market engagement







The Illuccix® difference

Reliable dose availability and flexible scheduling

Access to existing customer base

- Local market knowledge & deep account level relationships
- Motivated business partners

Reliable dose delivery

- Expansive distribution network >200 pharmacies
- Exceptional on-time delivery (+99%)

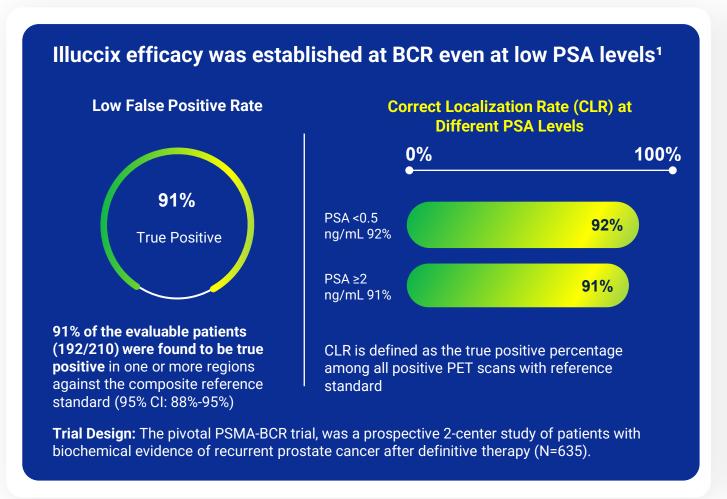
Convenience and scheduling flexibility

- Widest injection window & <30 min scan time
- 68Ga production can meet flexible scheduling demands



The Illuccix® difference

Robust clinical data, written into the major guidelines



CLINICAL ACCURACY

Pinpoint micrometastases at the earliest signs across stages of prostate cancer in a broad range of patients

HIGH-QUALITY IMAGES

High-quality images across vital regions, with scan time ≤30 minutes and trained specialists ready to help

ENDORSED IN THE GUIDELINES

NCCN® Guidelines recommended PSMA-11 PET/CT as preferred for imaging of bone and soft tissue²

END-TO-END SUPPORT

Dedicated industryleading support at every step, including onsite onboarding, educational resources, and ongoing training

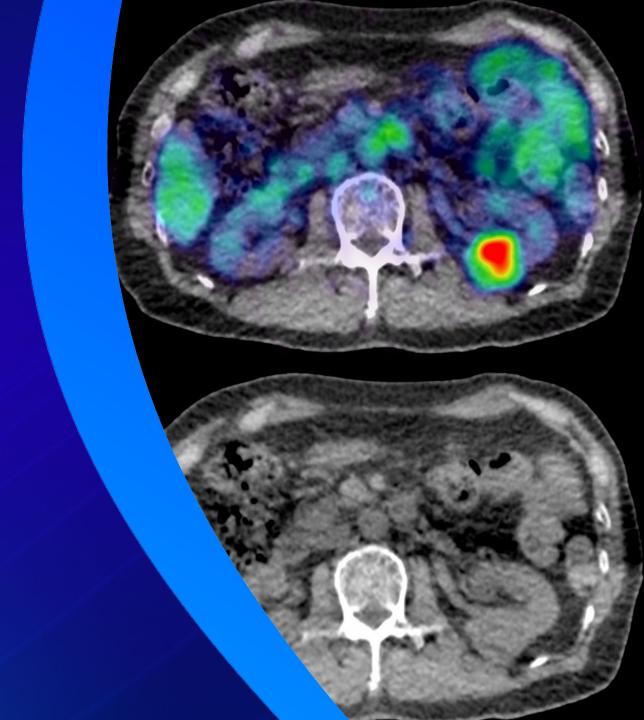
- 1. Hope et al. JAMA Oncol. 2021
- 2. National Comprehensive Cancer Centre Guidelines prostate cancer V2.2023

Breadth and depth of the field organization

Deploying a world-class customer facing team

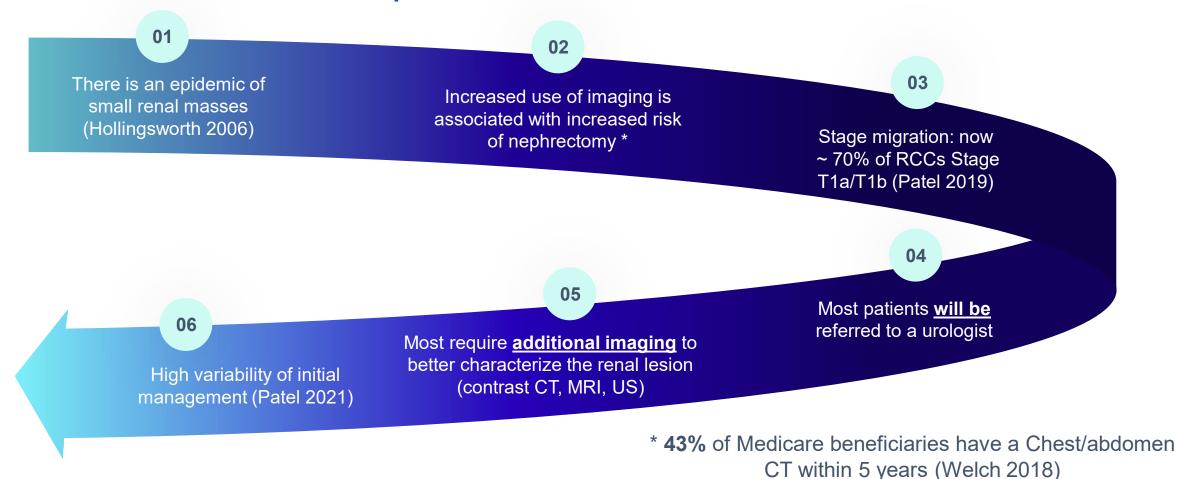
Modular functions that will also be utilised for TLX250-CDx and TLX101-CDx **Medical Director VP of Sales** Area Sales Manager **Medical Science Liaison** Strategic Accounts Marketing Medical Support Area Urology Rep Reimbursement Distributor Partners **Territory Managers**

Telix
Part B:
The path forward for TLX250-CDx



The patient journey

The indeterminate renal mass "epidemic"



Challenges with renal mass biopsy

Many surgeries are performed unnecessarily

10-15%

Insufficient tissue,10-15% of cases non-diagnostic and doesn't stage

Error

Biopsies are invasive, subject to sampling errors.

~70%

- NPV is ~70% when distinguishing between benign oncocytomas and chromophobe RCC
- >6,000 benign renal masses removed each yr (2015 data)

pT3

Upstaging to pT3 disease is increased in those with a biopsy (Hazard Ratio 1.69, 95% CI 1.17–2.44; p < 0.01). COMPLICATIONS

Hematoma ~40%

Transfusion 1%

Pneumothorax 0.6%

Biopsy tract seeding 1.2%

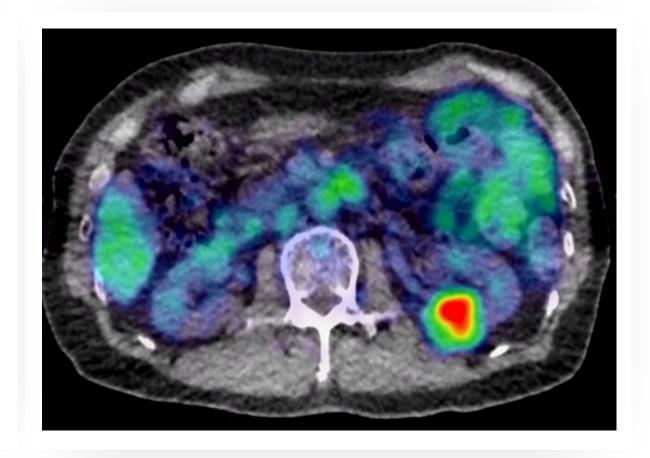
Patel J Urol 2017

TLX250-CDx delivers on a major unmet medical need

Potential to change standard of care in the diagnosis and management of ccRCC

Highly positive Phase III data² suggests this imaging agent could be as ground-breaking as PSMA-PET has been in prostate cancer

- Primary endpoint met: Sensitivity of ≥84% and specificity of ≥84% in all three readers (86% / 87% overall)
- Considerably exceeds confirmatory trial sensitivity and specificity success target of 70%
- Key secondary endpoints met, namely sensitivity and specificity targets in small renal masses (less than 4cm)
- Excellent data in very small renal lesions (≤2cm):
 Sensitivity 84% for all three readers, specificity
 92.3% to 100%³



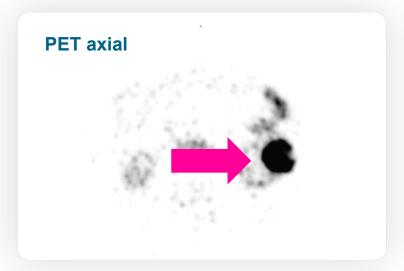


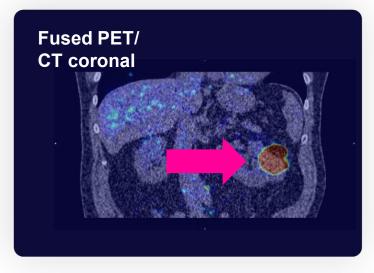
- Clear cell renal cell carcinoma
- 2. ASX disclosure 7 November 2022.
- 3. ASX disclosure 1 May 2023.

ZIRCON clinical case in a complex cyst

Potential support for clinical decision making







Diagnostic challenge:

- 42 yr male
- 3.1 cm (cT1a) left kidney mass

89Zr-girentuximab PET scan clearly positive → ccRCC highly likely



Clinical management:



- Surgery radical nephrectomy
- ccRCC confirmed by central pathology
- Low/Focal CAIX expression by IHC²



- MRI, magnetic resonance imaging.
- 2. IHC, immunohistochemistry.

Note: representative patient response only, may not be representative for all patients.

TLX250-CDx distribution model

Pharmacy distribution (US)

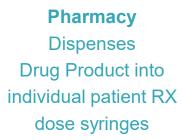


Telix holds Distribution licenses











Pharmacy Courier Delivers patient RX dose syringe to imaging centers



Imaging Site Administers Drug Product to patient



Drug Product

Manufacturer

Manufactures Drug

Product in vials













TLX250-CDx: U.S. market opportunity

Identification and characterisation of ccRCC

New incidental renal mass



- Estimated 73,994 incidental findings
- Over 1/3 of IDRMs are nonccRCC¹
- >45% of small renal masses
 <1cm are benign²

Renal cancer diagnosis



- 79,000 patients will be diagnosed with RCC in 2022 in the U.S.³
- 80% of patients with RCC are clear cell⁴
 - Over 60% of ccRCC is found incidentally⁵

Initial addressable market

>US\$500M

in the U.S.

Active surveillance for known renal mass



- Prevalence unknown
- Active surveillance is recommended for patients with select renal masses (e.g. older patients, <2cm)
 - A 6-monthly, then annual, CT/MRI scan is currently recommended in the NCCN Guidelines® kidney cancer v3.2023

Previously treated ccRCC high risk



• 599,000 patients living with kidney cancer in the U.S.³ in 2019

Of total patient population ~ 110,000 expected to be suitable for imaging with TLX250-CDx

Telix: Data on file from ZIRCON study (patients with IDRM diagnosed every year).

Johnson et al., 2015.

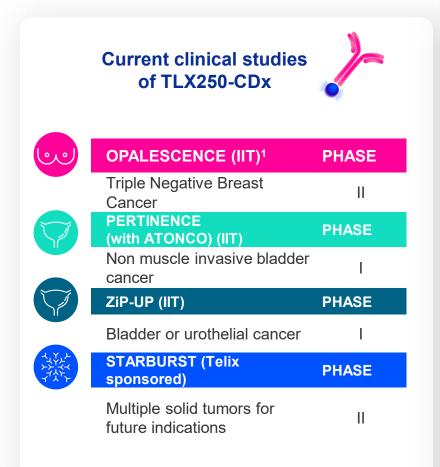
- SEER. (2022). Cancer Stat Facts: Kidney and Renal Pelvis Cancer: https://seer.cancer.gov/statfacts/html/kidrp.html.
- STATPEARLS Rahul D. Arora 2020;11(3):79-87.
- Vasudev et al. BMJ 2020.

Note: TLX250-CDx pricing estimate based on Illuccix.



Potential new tumour targets and combinations

Reinforces potential of CAIX as a therapeutic target



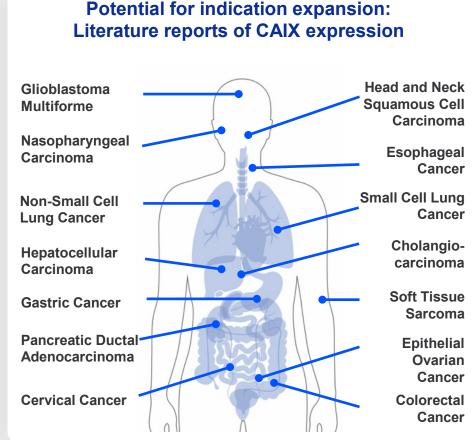


therapy MCCK Combination study

(STARSTRUCK)

 TLX250 + Merck KGaA DNA Damage Response Inhibitor (DDRi)

have progressed on I-O





- 1. Investigator-initiated trial.
- Immuno-oncology

Thank you & questions

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