

# Emerging companies and IPOs

August 2025



QBiotics Group

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# Investment Highlights

- 1 Scalable, small molecule platform enables multi-asset pipeline opportunity across various indications
- 2 Two clinical stage assets with multiple near-term catalysts
- 3 Compelling Phase II data from STS trial with 80% objective response rate in injected tumours
- 4 Incoming investors benefit from substantial capital already invested into drug development
- 5 Large and valuable addressable markets in oncology AND wound healing
- 6 Proven efficacy in veterinary applications presents regulatory and commercial validation in human applications
- 7 Existing collaborations with leading global organisations
- 8 Experienced leadership and Board with big pharma background that understands the partnership landscape



# QBiotics | At a glance

## Financially secure



**\$194M**

Capital raised to date

**\$60M**

R&D tax & grants

**\$26M**

Current cash at bank<sup>1</sup>



**90%** of all tumours  
are solid tumours

**Tigilanol tiglate** can destroy  
tumours with a single injection

- 01 FDA Orphan Drug Designation
- 02 Clear path to market and value creation

01

**Soft tissue  
sarcoma**

**124 573**

new cases each year<sup>2</sup>

Total Market Value  
**\$US 1.2B** (2023)<sup>3</sup>

02

**Head and  
neck cancer**

**932,000**

new cases each year<sup>4</sup>

Total Market Value  
**\$US 5.2B** (by 2030)<sup>5</sup>

03

**Mast cell  
tumours**

**STELFONTA®**

(*tigilanol tiglate*) approved in  
dogs for mast cell tumours

**>20,000**  
dogs treated

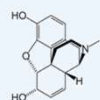
# Harnessing the power of nature to improve lives

QBiotics' ecological knowledge-based approach to biodiscovery

QBiotics employs scientific knowledge to decode the chemical language of the forest in search of new therapeutics



Aspirin

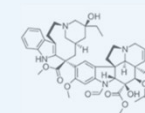


Morphine

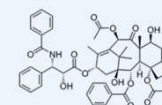
Pain relief agents



~45% of all marketed pharmaceuticals are based on small molecules discovered from nature



Vincristine



Taxol

Chemotherapy agents



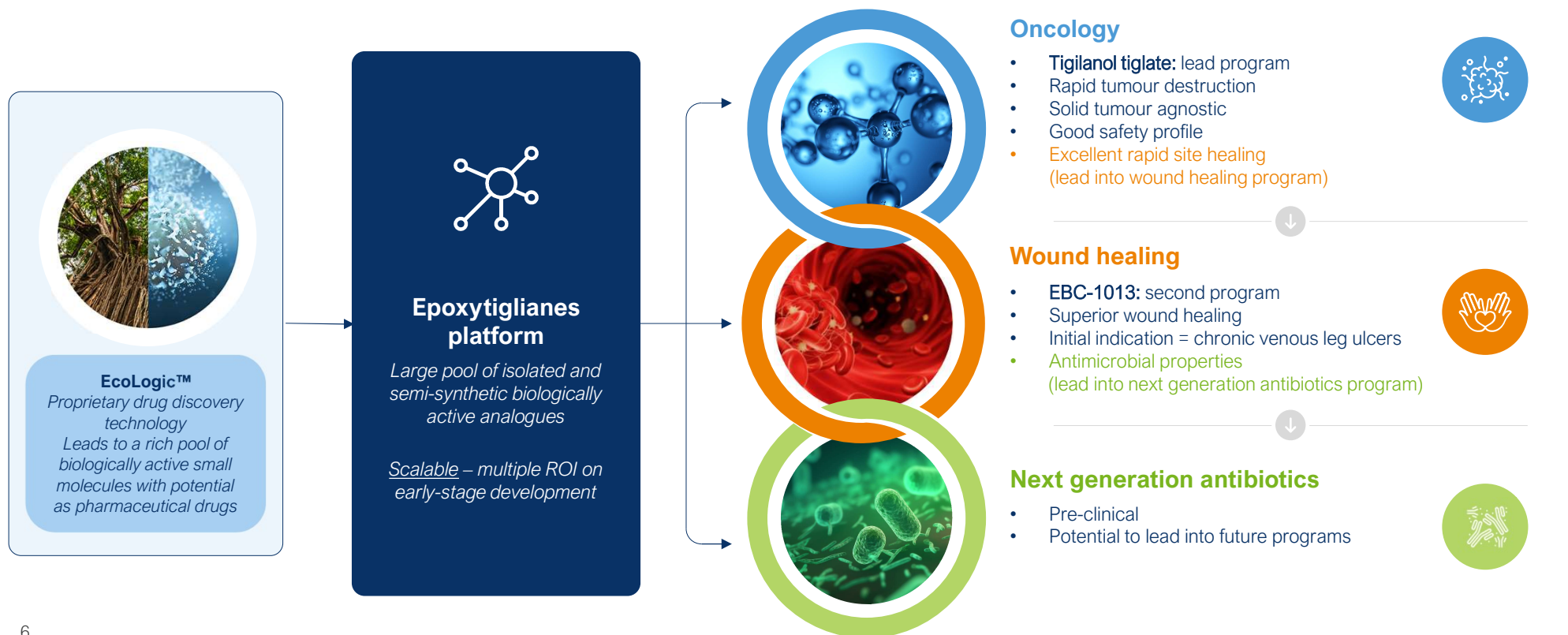
Australia's tropical rainforest is megadiverse: A 120-million-year-old laboratory with a long co-evolutionary history of plant-animal interactions



Rich environmental diversity = broad chemical diversity and high potential for new pharmaceuticals

# EcoLogic™ proprietary drug discovery technology is the foundation for discovery of novel biologically active chemical platforms

Three inter-related programs, derived from the one platform



# Robust clinical pipeline validating the platform

## Two initial indications for lead molecule *tigilanol tiglate*

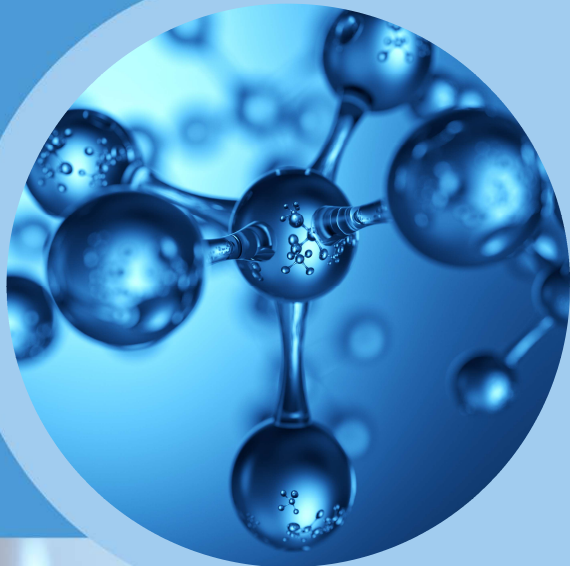


### Human Programs

Drug Candidate	Therapeutic Area	Indication	Discovery	Preclinical	Phase I	Phase II	Phase IIb/III	Approval	Program Updates	
Tigilanol tiglate	Oncology	Soft tissue sarcoma (STS)	<div></div>				FDA: Orphan drug designation granted		<b>Phase IIa (QB46C-H07)</b> Data presented: ESMO & CTOS 2024 Final data (Stage 1): Q2 2025 Trial expansion (Stage 2): commencing in Q3 2025	
		Head and neck cancers (H&NC)	<div></div>						<b>Phase IIa (QB46C-H08)</b> Closed to recruitment	
EBC-1013	Wound healing	Chronic venous leg ulcers (VLU)	<div></div>						<b>Phase I (QB1013C-H201)</b> Recruiting	
New analogues	Antibiotics		<div></div>				Lead optimisation			

CTOS: Connective Tissue Oncology Society; ESMO: European Society of Medical Oncology





# Oncology

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*Tigilanol tiglate*



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# ***Tigilanol tiglate***: De-risked opportunity with significant market potential

Safe and effective with a scalable, indication-expansion strategy

- ✓ Effective and well tolerated intratumoural small molecule

- ✓ For the treatment of solid tumours

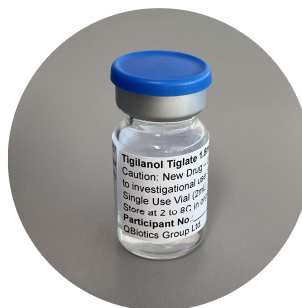
- ✓ A single injection can rapidly destroy injected tumours

- ✓ Also potential for systemic effect

- ✓ Regulatory, CMC and commercial validation

- ✓ STELFONTA® (*tigilanol tiglate*) proven treatment in dogs → marketed in US, Europe & Australia

- ✓ >20,000 dogs treated



- ✓ Phase I – well tolerated and early efficacy signals across 9 different tumour types

- ✓ Compelling Phase II data in patients with different soft tissue sarcoma subtypes

- ✓ FDA orphan drug designation and speed to market

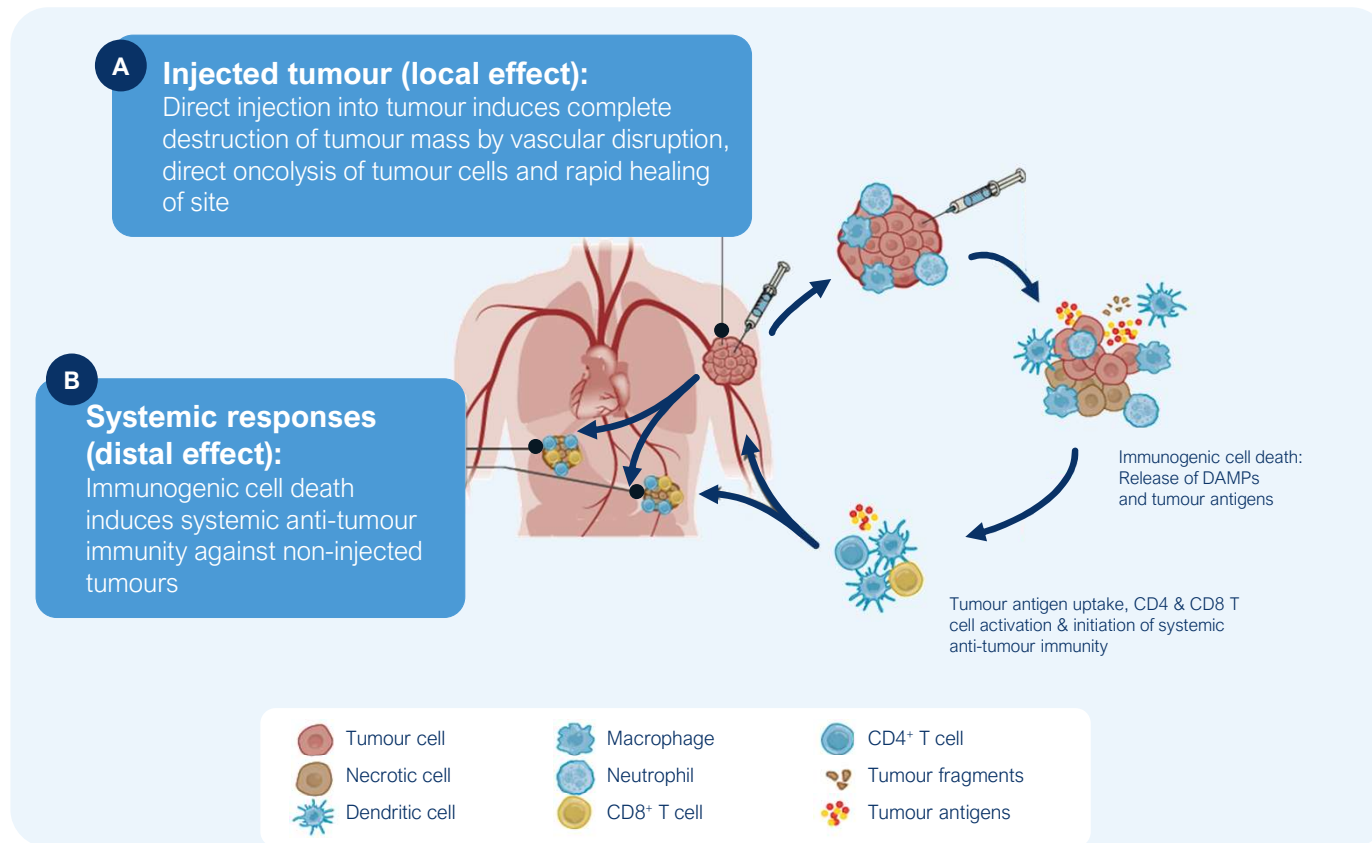
## Significant Growth Opportunities

- ✓ Compatible and often synergistic with other therapies, including checkpoint inhibitors, chemotherapy or radiotherapy

- ✓ Broad potential for multiple cancers in both late and early settings

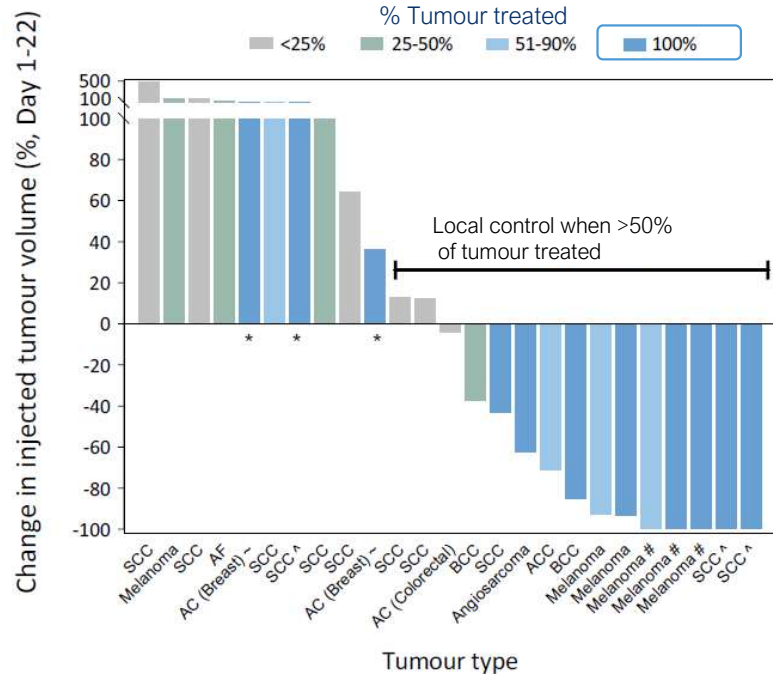
## *Tigilanol tiglate* – Treat locally, act systemically

Local and systemic benefits by destruction of tumour mass and immune activation



# 91% of patients had clinically relevant tumour responses with a single injection of *tigilanol tiglate* in Phase I human clinical trial

## Injected tumour response rate at 22 days



Tumour responses in all 9 tumour types<sup>1</sup>



2 patients had non-injected tumour (abscopal) responses<sup>2</sup>



20 of 22 (91%) patients had tumour responses (4 CR, 3 PR, 13 SD)<sup>2,3</sup>



*Tigilanol tiglate* well tolerated: AEs mild and transitory



6 patients had clinically relevant responses

Best response when 100% tumour treated

Full Treatment Rate: 100% tumour treated (n = 6 patients)<sup>3</sup>

50% (3/6)



Complete Response (CR)

100% (6/6)



Local Control (CR/PR/SD)

Trial ID: QB46C-H01 (Phase I) study in 22 patients with cutaneous/subcutaneous tumours refractory to treatment  
1. Squamous Cell Carcinoma (SCC), Melanoma (BRAF), Basal Cell Carcinoma, Angiosarcoma, Atypical Fibroxanthoma (AF), Fibrosarcoma, Breast and Colorectal Adenocarcinoma (AC), and Adenoid Cystic Carcinoma (ACC) | 2. Panizza et al., 2019. EBioMedicine reports two patients with CRs post-study, as well as an abscopal response in two patients with metastatic melanoma | 3. Best RECIST response of injected tumour by calipers from Day 1 | ^, #, ~ = two or three tumours treated per patient | \*highly ulcerated tumour and leakage of tigilanol tiglate, so full treatment rate not administered

# Evidence of non-injected tumour responses in patient with metastatic melanoma

Complete response in injected tumours and non-injected tumour responses

Patient #102 - Progression of Clinical Response: Single IT treatment to three melanoma lesions on upper arm

Single IT treatment

into top 3 tumours (1,200 mm<sup>3</sup>) - 4th tumour (circled) not treated



Day 1:

Pre-treatment  
4th tumour (circled) not injected



Day 1:

30 minutes post treatment  
Vascular disruption and tumour haemorrhagic of injected tumours



Day 3:

Necrotic tumours slough



Day 8:

Non-injected tumour (circled) regresses



Day 29:

Complete Response in injected and non-injected tumour  
Injected sites healed

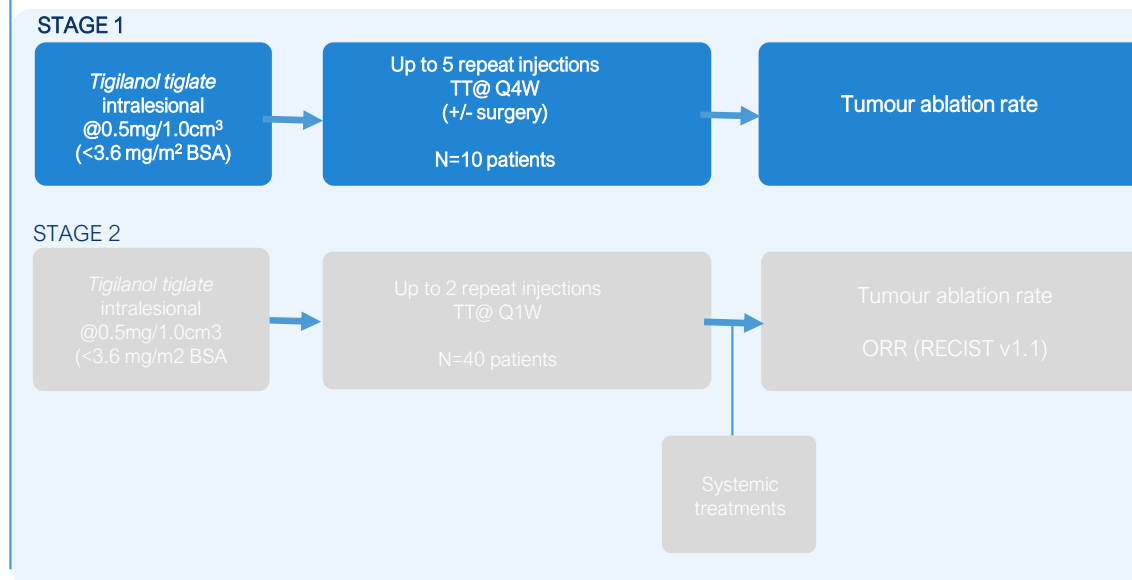
Lung and sternum tumours regressed - abscopal response reported post study completion<sup>1</sup>

Trial ID: QB46C-H01 - Phase 1 study in 22 patients with cutaneous/subcutaneous tumours refractory to treatment  
1 Panizza et al., 2019. EBiomedicine | Patient received prior treatment with RT and pembrolizumab 2 months prior to administration of tigilanol tiglate

# A Phase IIa, single-centre, open-label study of *tigilanol tiglate* in patients with advanced and/or metastatic soft tissue sarcoma

## Patient Population

- Advanced and/or metastatic
  - Stage 1 – All STS subtypes
  - Stage 2 – Myxofibrosarcoma, leiomyosarcoma, angiosarcoma, mixed origin sarcomas
- >1 measurable lesion by ultrasound (+CT or MRI) accessible for intratumoural injection (cutaneous, subcutaneous)
- ECOG PS  $\leq$  2
- Allow surgical candidates
- Allow CPI-experienced and prior systemic treatments and radiotherapy



## Primary endpoint

- Stage 1 - Tumour ablation rate
- Stage 2 - Tumour ablation rate
  - Overall Disease Control
  - Immune priming (PFS)

## Secondary endpoints

- AEs and SAEs - safety and tolerability
- Pharmacokinetics

## Exploratory / translational

- Immune infiltration in surgical/biopsy specimens
- PBMC's
- Local recurrence rate (up to 6 months after first treatment)
- Metabolite analysis (Stage 2 only)

# Efficacy demonstrated in patients with STS (Stage 1) Trial expanding to Stage 2 FDA Orphan Drug Designation



Tigilanol tiglate induces tumour responses across numerous STS histological subtypes

## PRIMARY AND SECONDARY ENDPOINTS MET

### Patient responses:



**80% response in injected tumours (8 out of 10 patients)** saw either complete ablation (100% reduction in volume of treated tumour/tumour segment) or partial ablation ( $\geq 30\%$  reduction)



**22 of the 27 (81%)** injected tumours across all patients showed complete or partial ablation (14 complete, 8 partial)



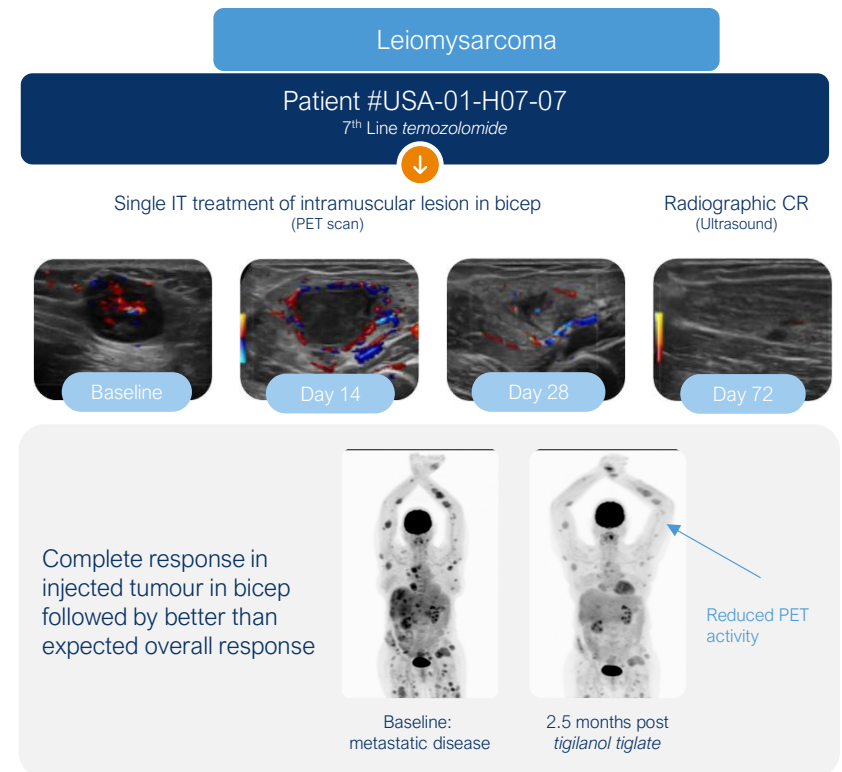
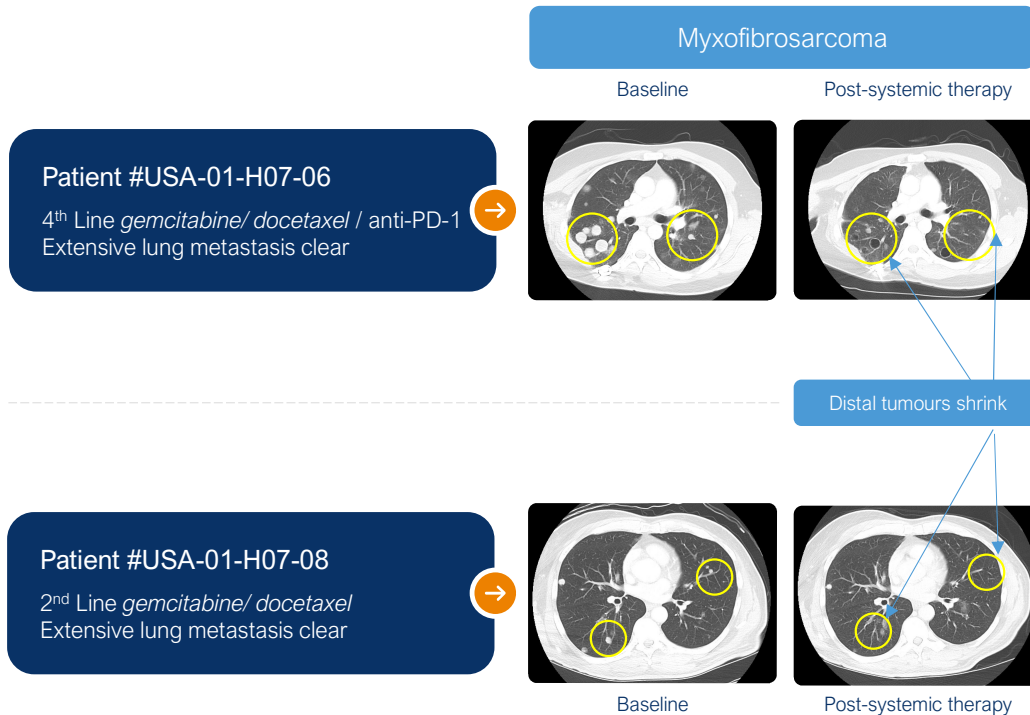
**None** of the **14 completely ablated** tumours recurred at 6 months

**3 patients** with pre-existing metastatic disease refractory to systemic therapy respond following *tigilanol tiglate*<sup>1</sup>

Strong safety profile (generally mild or moderate AEs (Grade 1-2), one Grade 3), and preliminary efficacy in patients across different sarcoma types (Stage 1) – supports study expansion (Stage 2)

Trial ID: QB46C-H07, NCT05755113, Clinical Study Report (QB46C-H07), 12 June 2025, Version 1.0. <sup>1</sup> Bartlett et al, The Connective Tissue Oncology Society (CTOS) annual meeting, Nov 13-16, 2024, San Diego, USA. Preliminary data presented by principal investigator from Memorial Sloan Kettering Cancer Centre

# Three patients with pre-existing metastatic disease refractory to systemic therapy respond to *tigilanol tiglate*



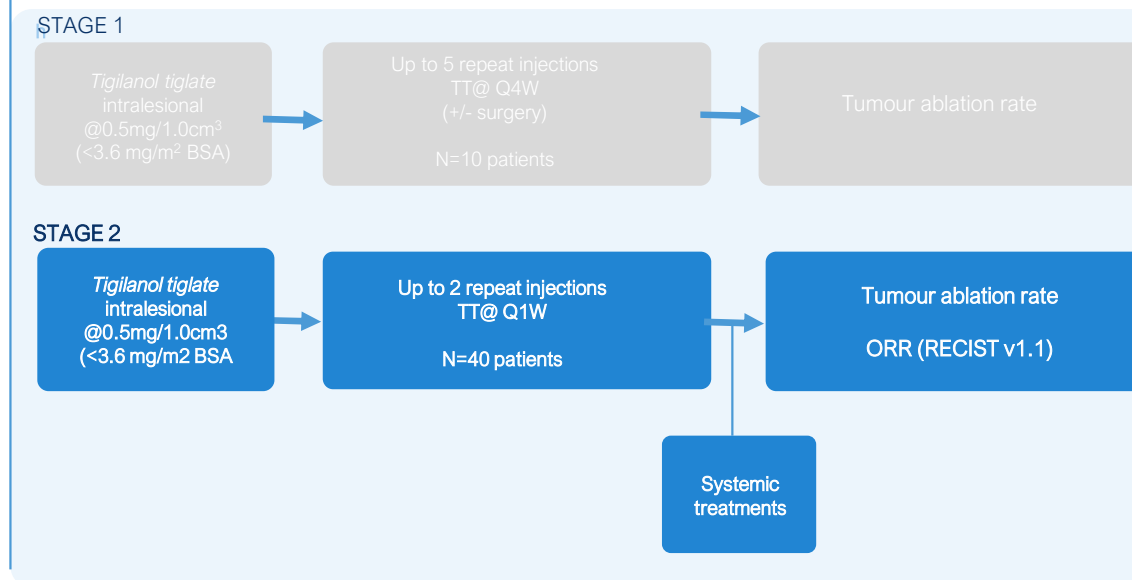
Trial ID: QB46C-H07, NCT05755113, Bartlett et al, The Connective Tissue Oncology Society (CTOS) annual meeting, Nov 13-16, 2024, San Diego, USA. Preliminary data presented by principal investigator from Memorial Sloan Kettering Cancer Centre, subject to final analysis



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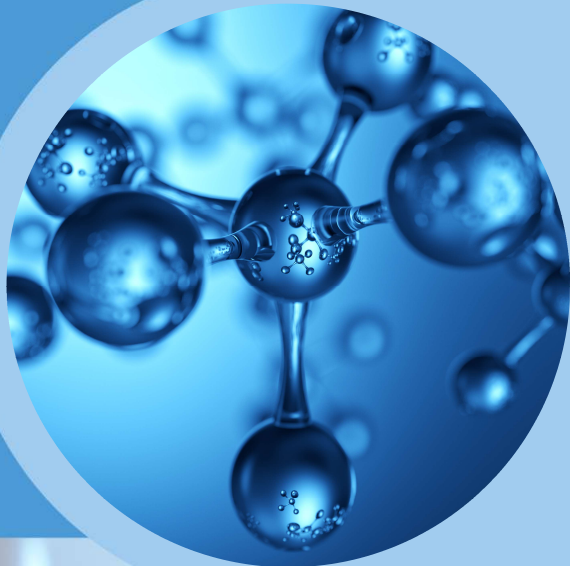
- Stage 1 - Tumour ablation rate
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## Secondary endpoints

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## Exploratory / translational

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# Oncology

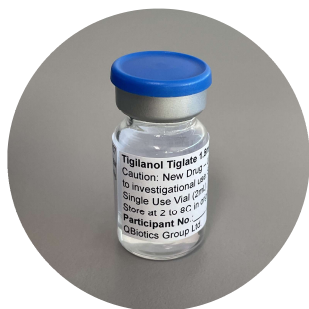
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Proposal for a pivotal registration program in soft tissue sarcoma



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# Bayesian Design – Advantages for *tigilanol tiglate*



Impressive activity in STS – **80% CR/PR** in injected lesions



Excellent safety profile. Predominant toxicity is local with no systemic / target organ toxicity



Tumour responses across **all tumour types tested**, including different STS subtypes  
BUT ... No biomarker or method to selective most responsive subtype



Strong non-clinical data showing systemic benefit, supported by clinical responses  
BUT... How large is the treatment effect size?

An adaptive Bayesian design accommodates uncertainties  
Learn and confirm in registrational trial

# A Bayesian Adaptive Design

Key advantage is flexibility – in contrast to a fixed trial design

Prior  
distribution

What we know from data on *tigilanol tiglate* and relevant historical data

Posterior  
Distribution

Allows learning during the trial, thus combining prior distribution with emerging data

Allows  
changes

Stop early, declare futility (good for patients, investigators and investors)  
Change overall study sample size  
Change randomisation  
Drop arms, subgroups, doses that are under-performing

Multiple  
analyses\*

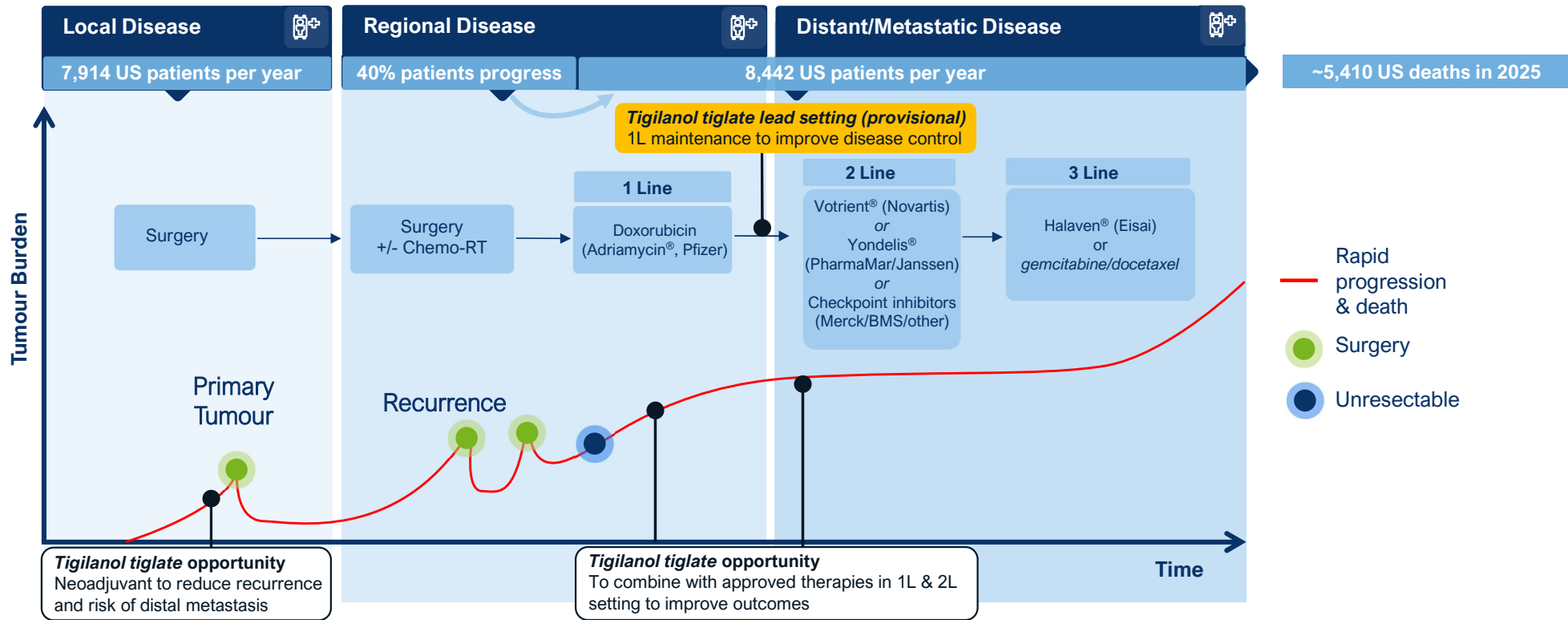
Adapt randomisation according to treatment response

Regulatory  
acceptance  
FDA, EMA, other

Especially for rare disease, novel interventions, disease with very limited treatment options

# Patient journey and *tigilanol tiglate* positioning in disease paradigm

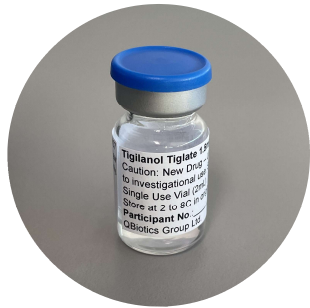
Currently few treatment options and survival rates are low



\*Sources: <https://seer.cancer.gov/statfacts/html/soft.html> | Lumanity, 2022. Tigilanol tiglate in soft tissue sarcoma | QBiotech 2025, Market entry and regulatory strategy for tigilanol tiglate in STS | NCCN Guidelines STS, Version 1.2025

# 1<sup>st</sup> Line Maintenance – Lead Disease Setting

Clear registration pathway in an addressable market with high unmet need



- 1 Provides for clear registration pathway
- 2 Potential for Accelerated Approval with claims to address a high unmet need
- 3 Competitive landscape is small compared to other settings and other tumours
- 4 Potential for breakthrough designation and first mover advantage
- 5 Potential for broad claim across many STS subtypes as a monotherapy
- 6 Large addressable market compared to 2L settings

# Exploring A Bayesian Seamless Phase 2/3 study

Potential for Accelerated Approval with claims to address a high unmet need

## Design

Randomised Phase 2/3 utilizing Bayesian adaptive design where study size is refined as data is generated\*

## Timelines

2.5 yrs to end of Phase 2 (PFS: primary submission), plus 3 yrs to complete Phase 3 (OS; confirmatory)

## Patient Population

STS across all subtypes:  
Drop any subtype that is underperforming

## Disease Setting

1L maintenance following chemotherapy (no current treatments available, standard of care is to wait for progression)

## Phase 2b

Arm 1 : Tigilanol tiglate  
(+/- dose ranging)

Arm 2: No other  
treatment until  
progression

Endpoints  
1° PFS  
2° TTP, PFS, Safety, OS,  
ORR

Potential  
Accelerated  
Approval

## Confirmatory Phase 3

Arm 1 : Tigilanol tiglate  
(recommended dose)

Arm 2 : No other  
treatment until  
progression

Endpoints:  
1° PFS or OS  
2° Ablation rate, TTP, PFR,  
ORR, QOL, Safety

Full  
Approval

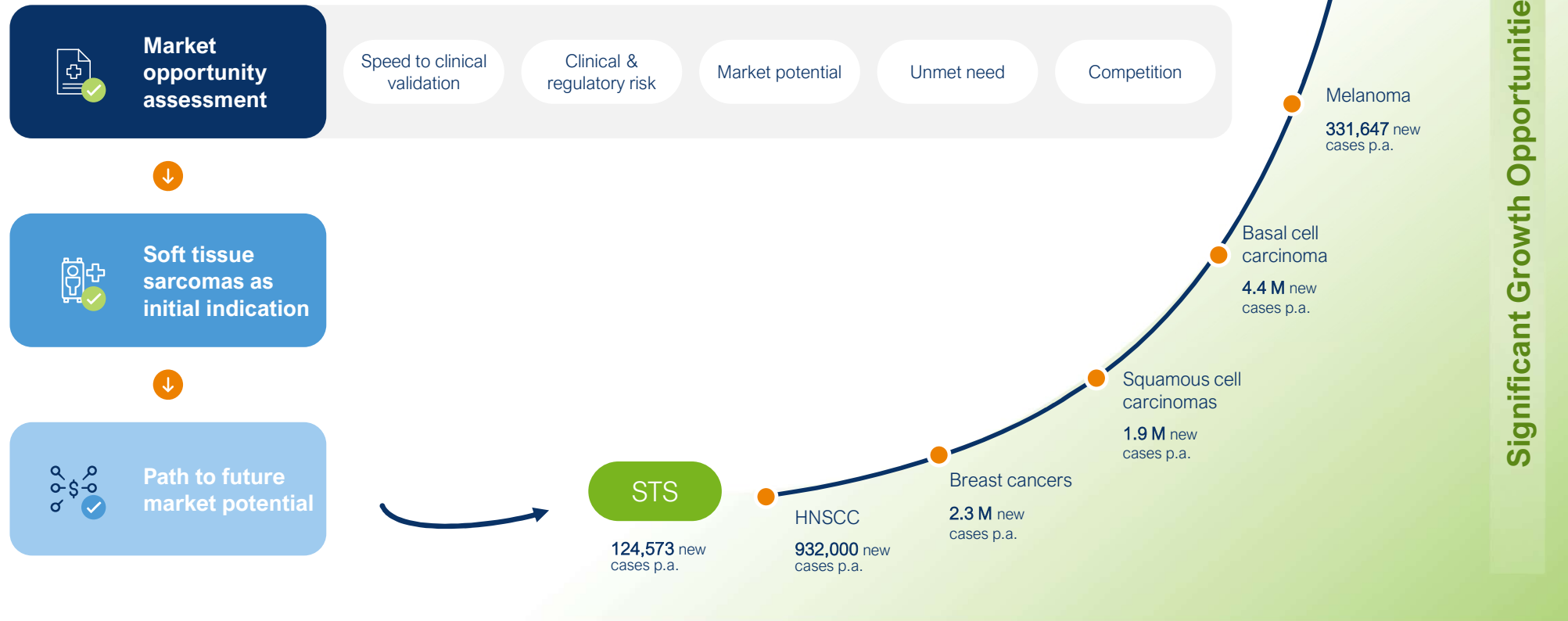
Staged investment by investors

AE, adverse event; PFS, Progression Free Survival; TTP, Time to Progression; OS, Overall Survival; ORR, Objective Response Rate; PFR, Progression-Free Rate; QoL, Quality of Life  
\*Exact design to be determined



# Robust market assessment and validation

STS provides a clear initial path to market with potential for broader use



# Tigilanol tiglate proposed development plan and catalysts

## Phase 2b/3 seamless design to support accelerated approval and full approval

Oncology

### Aims



Demonstrate efficacy across multiple tumour types



Rapidly increase value of *tigilanol tiglate*



Build overall program for a licensing deal

2025

2026

2027

2028

STS



Phase IIa final report

Phase II expansion recruiting

Finalise and report

Submit AA



Market entry strategy

Regulatory strategy & engagement, Phase 2b preparation & confirm FDA / EMA support

Phase 2b/3 seamless design

H&NC



Phase IIa recruitment finalised and initial data readout

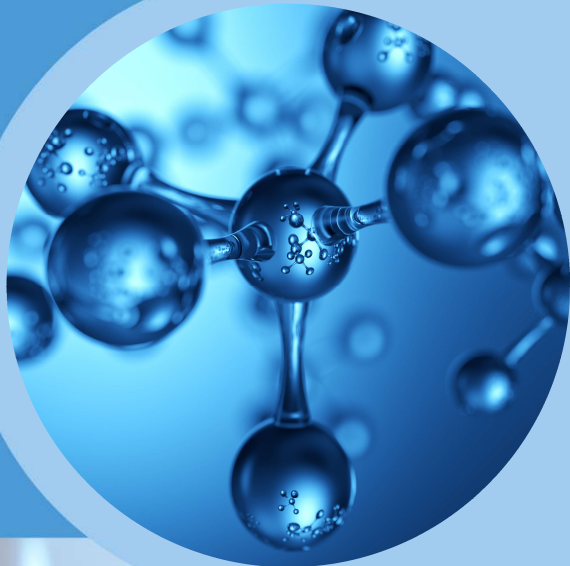
Final study reporting

Other tumours



Phase II investigator-led studies to demonstrate efficacy across multiple tumour types and combination approaches

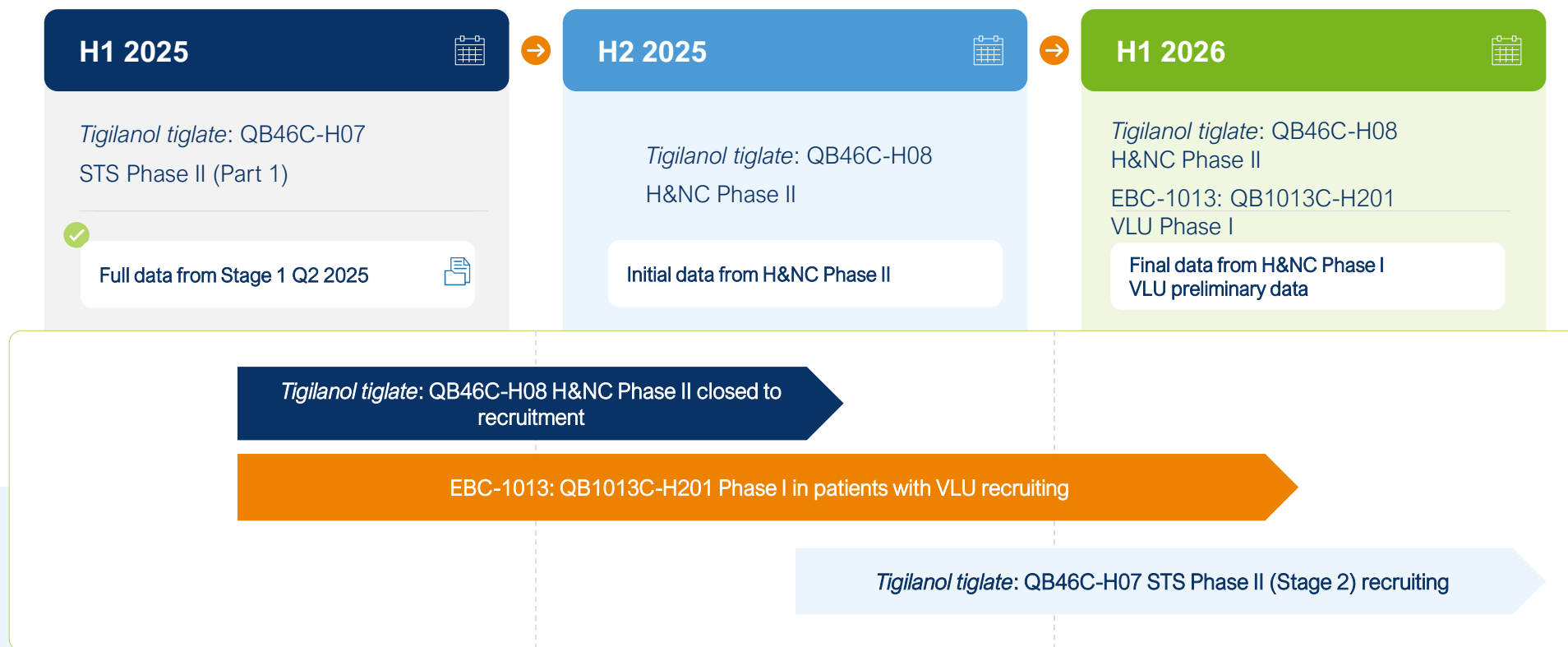
AA, Accelerated Approval



# Key milestones

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# QBiotech's upcoming clinical milestones



CTOS: connective tissue oncology society | ESMO: European Society of Medical Oncology